AAFMAA WEALTH MANAGEMENT & TRUST

# **EVALUATING OCIO PROVIDERS**

### A CHECKLIST FOR MILITARY SERVICE ORGANIZATIONS

As a military-focused nonprofit organization, you have a mission. Outsourcing your investment function frees up your resources to focus on core business activities. Use this checklist to guide your decision-making as you evaluate potential Outsourced Chief Investment Officer (OCIO) partners.

## **EVALUATION CRITERIA: QUESTIONS TO ASK**

MISSION ALIGNMENT  Do they understand and support military-focused nonprofits?
FIDUCIARY STANDARD Are they legally obligated to act in your best interest?
<b>EXPERIENCE AND SPECIALIZATION</b> Do they have a proven track record with nonprofits like yours?
<b>CUSTOMIZATION</b> Will they build a portfolio based on your goals, risk tolerance, and time horizon?
<b>COMMUNICATION</b> How often will they meet with you and report on performance?
<b>GOVERNANCE SUPPORT</b> Can they help establish or improve your investment policy statement?
TRANSPARENCY Are their fees disclosed and competitive?
<b>RESPONSIVENESS</b> Are you able to reach the team easily? Will they work with your board and leadership?
<b>ONGOING SUPPORT</b> Will they continue to reassess your needs and rebalance over time?
CULTURAL FIT Do you trust them? Do they feel like an extension of your team?

## LOOKING FOR A TRUSTED OCIO PARTNER?

Like you, we share a passion for members of the U.S. Armed Forces and their families. Explore how AAFMAA Wealth Management & Trust LLC (AWM&T) meets every item on your checklist at aafmaatrust.com/ocio or call 910-307-3500.



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